Google

Accelerator Impact Report 2023

Introducing Google's inaugural Accelerator Impact Report

Google's accelerator programs have supported early-stage startups and technical developers around the globe for seven years.¹ Today, we operate 24 programs across 6 continents and 87 countries – from established startup ecosystems to developing markets.

Over 1,100+ alumni apply the technical solutions and mentorship they receive from Google to grow their businesses and to help address some of the most urgent problems around the globe – including climate change, financial inclusion, and equitable healthcare – all while realizing enormous economic potential.²

Following graduation, 20 accelerator alumni startups have gone on to become unicorns, and one is even a decacorn. Accelerator alumni now employ over 115,000 people worldwide and have a 96% survival rate – in an environment where over 80% of startups go out of business.³

With a limited number of startups or technical developers per class, accelerators are intimate and focused. They are intensive, operating multiple days a week over a three-month period. And they offer the "best of Google," in the form of 1:1 mentorship with leading Google and industry experts, as well as inside access to new products and technologies. Each participating team sets a singular goal during the accelerator and dedicates the vast majority of their time to developing a technical solution for it. Solving for these top-level objectives ensures startups and developers leave the accelerator measurably stronger than when they joined.

Accelerator programs span the globe. We operate in leading centers of technological research and in emerging markets, where fast-growing populations and high rates of entrepreneurialism are rapidly evolving local economies. Our accelerators have a fundamental commitment to supporting entrepreneur and developer diversity, generating a plurality of perspectives and supporting the development of startup ecosystems with rich, resilient foundations.

This first Accelerator Impact Report includes startup data from early 2016 through the summer of 2023. You'll learn more about the regions where we operate, the scope and success of our portfolio, as well as ways to get involved in future accelerator programs.

To learn more about Google's accelerators, visit g.co/accelerator/programs.

Global impact 2016–2023

Google's accelerators operate across the globe, supporting the world's most important startup ecosystems and industry sectors. Here is some data by the numbers since 2016:

1.100 +portfolio startups⁴

115.808

people employed across portfolio⁸

20 unicorn alumni⁹

\$121.5B

portfolio

valuation⁵

\$30.7B

95

post-program funds raised⁶

exits by alumni¹⁰

36%

women founders⁷

96% survival rate¹¹

Portfolio industries



Vertical percentages are rounded to the nearest integer. Source: PitchBook Data, Inc., adapted for Google categories

Portfolio regions¹²



Over 68 climate tech startups have graduated from our sustainability-focused accelerators.13

Regional accelerator overview: U.S. and Canada

225 portfolio startups¹⁴ **\$13.2B** portfolio valuation¹⁵ \$1.7B post-program funds raised¹⁶ 7,387 people employed across portfolio¹⁷

Portfolio industries



Vertical percentages are rounded to the nearest integer. Source: PitchBook Data, Inc., adapted for Google categories

Alumni by country¹⁸

130 U.S.95 CanadaOnly includes countries with five or more alumni.

U.S.

7 exits by alumni¹⁹
98% survival rate²⁰
48% women founders²¹

Canada

4 alumni acquired²² 97% survival rate²³

7% survival rate²³

47% women founders²⁴

Alumni spotlight



"We're very excited about our company as the first mover in this space and being able to connect with Google experts on Maps, accessibility, AI, and ML."

—Maayan Ziv Founder and CEO, AccessNow

AccessNow is an app that allows users to search, rate, and discover accessible locations based on criteria like wheelchair accessibility and availability of gender-neutral restrooms.

After joining the **Google for Startups Accelerator: Canada program,** the **AccessNow** team advanced the development of a data collection and labeling process leveraging ML and AI, validated their system and technical infrastructure, and launched a new product ahead of schedule.

Regional accelerator overview: Latin America

283 portfolio startups²⁵ **\$13.4B** post-program funds raised²⁶

10 unicorn alumni²⁷ 50,495 people employed across portfolio²⁸

Portfolio industries





Vertical percentages are rounded to the nearest integer. Source: PitchBook Data, Inc., adapted for Google categories

Alumni by country²⁹

- 145 Brazil
- 72 Mexico
- 24 Argentina
- 16 Colombia
- 9 Chile
- 7 Uruguay
- 5 Peru

Only includes countries with five or more alumni.

Spanish-speaking Latin America

- 5 unicorn alumni³⁰
- 10 alumni acquired³¹ 98% survival rate³²

Brazil

- 5 unicorn alumni³³
- 33 exits by alumni³⁴
- **97%** survival rate³⁵

Alumni spotlight



"Google mentors helped us with everything, from rebranding to thinking about global scale and determining where and how to scale."

-Gonzalo Sisack Novillo Cofounder and CEO, Oliver Pets

Oliver Pets is an Argentinian one-stop-shop for pet parents that uses AI to personalize the customer experience. While cofounder Gonzalo Sisack Novillo realized world-class tech would be the key to his business, he lacked an engineering background or previous startup experience.

Gonzalo joined the **Google for Startups Accelerator:** Latin America program, where the program's network of experts identified Mexico as the company's next expansion opportunity. Now, **Oliver Pets** reports they're the #1 platform in sales of premium pet products in Argentina with over 100,000 customers, and the team has grown by more than 60% across Latin America.

Regional accelerator overview: Europe and Israel

117 portfolio startups³⁶ **\$8.7B** portfolio valuation³⁷ \$2.6B post-program funds raised³⁸ 8,434 people employed across portfolio³⁹ 3 unicorn alumni⁴⁰ 97% survival rate⁴¹

Portfolio industries



Vertical percentages are rounded to the nearest integer. Source: PitchBook Data, Inc., adapted for Google categories

Alumni by country⁴²

18 Israel
12 UK
11 Germany
11 Poland
11 Spain
Only includes countries with five or more alumni.

Alumni spotlight "I had to lear



"I had to learn everything from scratch: about technology, building a tech company, and scaling the business in the tech world. I was looking for knowledge and inspiration from experienced mentors, and I found it all."

> —Kasia Dorsey Founder and CEO, Yosh.Al

Yosh.AI creates personalized conversational AI for enterprise companies that boosts user engagement via human-like AI agents powered by generative AI, in voice and text versions. As a solo entrepreneur without a tech background, Kasia Dorsey sought out a supportive community of mentors and advisors in the **Google for Startups Accelerator: Europe program.**

Since then, **Yosh.AI** quickly grew to employ over 30 people, and has seen 3x growth year over year.

Regional accelerator overview: Middle East and Africa

163 portfolio startups⁴³ **\$4.2B** portfolio valuation⁴⁴ \$1.6B post-program funds raised⁴⁵ 6,735 people employed across portfolio⁴⁶

Portfolio industries

Finance 23% Healthcare/Biotech 17% Retail/F-Commerce 12% Logistics/Supply Chain 10% Education 7% Entertainment/Media 7% Gaming 6% Professional Services 5% Agriculture 4% Automotive/Transportation 3% Hospitality 2% Accessibility/Assistive Tech 1% Construction/Real Estate 1% Cybersecurity 1% 1% Energy



Vertical percentages are rounded to the nearest integer. Source: PitchBook Data, Inc., adapted for Google categories

Alumni by country⁴⁷

- **47** Nigeria
- 28 Kenya
- 18 South Africa
- **11** Egypt
- 8 United Arab Emirates
- 7 Ghana
- 7 Jordan

5 Tunisia

7 Saudi Arabia

Middle East

2 alumni acquired⁴⁸96% survival rate⁴⁹

Africa

4 alumni acquired⁵⁰47% women founders⁵¹

Alumni spotlight



"Our mentor guided us on technical business development and connected us to several business opportunities. Now [Al and ML] will help us to reduce our client matching to a shorter time and improve diagnostic success."

> -Jennie Nwokoye Founder and CEO, Clafiya

Tackling Nigeria's understaffed healthcare system, **Clafiya** uses Google Maps Platform technology to enable patients to locate their nearest healthcare provider. They joined the **Google for Startups Accelerator: Africa program** to make improvements before relaunching their app.

After the program, **Clafiya** was accepted into another Google startup program, which provided them with equity-free funding as they continue to scale across Africa with plans to leverage Al and ML.

Read their story

Only includes countries with five or more alumni.

Regional accelerator overview: India

154 portfolio startups⁵²

\$9.7B portfolio valuation⁵³ \$4.3B post-program funds raised⁵⁴ 18,831 people employed across portfolio⁵⁵ 17 alumni acquired⁵⁶

Portfolio industries





Vertical percentages are rounded to the nearest integer. Source: PitchBook Data, Inc., adapted for Google categories

Alumni spotlight



"The accelerator helped us learn and unlearn fast and connected us with the wide world of emerging indie developers. The feedback we received not only helped elevate the quality of our games but our whole approach to managing a games company effectively."

> — Abhas Saroha Cofounder, Bombay Play

Bombay Play is a Bengaluru-based game studio and the creator of hyper-social, multiplayer games. They joined **Google Play's Indie Games Accelerator** for a chance to get training, mentorship, and access to industry experts. Since participating, they have grown from a team of 3 to 60, increased revenue by 10x, and raised \$7.5 million in Series A funding.

Watch their story

Regional accelerator overview: Northeast Asia

72 portfolio startups⁵⁷ **\$1.4B** portfolio valuation⁵⁸ \$342M post-program funds raised⁵⁹ 1,929 people employed across portfolio⁶⁰

Portfolio industries

Healthcare/Biotech 15% Gaming 14% Education 11% Retail/E-Commerce 11% Professional Services 10% Accessibility/Assistive Tech 8% Agriculture 4% Automotive/Transportation 4% Entertainment/Media 4% 4% Logistics/Supply Chain Construction/Real Estate 3% Finance 3% Telecommunications 3% Cybersecurity 1% Energy 1% 1% Hospitality Manufacturing



Vertical percentages are rounded to the nearest integer. Source: PitchBook Data, Inc., adapted for Google categories

Alumni by country⁶¹

37 Japan23 KoreaOnly includes countries with five or more alumni.

Japan 97% survival rate⁶²

Korea

100% survival rate⁶³

Alumni spotlight



"Our cyberinfrastructure has relied on Google from the beginning. We needed to grow deeper technically, and we also saw the program as a great opportunity to reach our next goal, a Series A investment."

> —Jihyeon Yoon Founder and CEO, SOVORO

SOVORO is an Al-based speech-to-text service that allows people with hearing loss to view subtitles on a PC or mobile during a conversation. With their cyberinfrastructure already based on Google technology, they joined the **Google for Startups Accelerator: Korea program** to continue their growth.

With help from a Google expert in ML, **SOVORO** tested noise-canceling technology to improve their sound quality and speech recognition, and they have now raised their Series A funding round.

Regional accelerator overview: Southeast Asia

112 portfolio startups⁶⁴

\$16.1B portfolio valuation⁶⁵ \$6.8B post-program funds raised66

21.997 people employed across portfolio67

Δ unicorn alumni⁶⁸

10 exits by alumni⁶⁹

Portfolio industries

Gaming	33%
Retail/E-Commerce	13%
Finance	12%
Education	11%
Healthcare/Biotech	11%
Entertainment/Media	4%
Logistics/Supply Chain	4%
Professional Services	4%
Accessibility/Assistive Tech	3%
Agriculture	3%
Hospitality	2%
Automotive/Transportation	1%
Construction/Real Estate	1%



Vertical percentages are rounded to the nearest integer. Source: PitchBook Data, Inc., adapted for Google categories

Alumni by country⁷⁰

- 45 Indonesia
- 17 Vietnam

- 16 Singapore
- 11 Thailand
- **10** Philippines
- 6 Pakistan

Only includes countries with five or more alumni.

Alumni spotlight



"We really scrutinized and focused on using data as a company. The data uncovered the truth behind the traction we have. how to have more engagement with farmers, and how to focus on certain crops."

-Yohanes Sugihtononugroho Founder and CEO. CROWDE

CROWDE is an agri-tech platform that provides access to financing, high-quality inputs, technical assistance, and better prices to Indonesia's 33.4 million farmers. They joined the Google for Startups Accelerator: Indonesia program to scale their support for these farmers.

Focusing on data collection and management with their Google mentors enabled **CROWDE** to launch three apps in just one month.

Get involved

For startups

Our accelerators are committed to supporting startup success around the world. Each accelerator program has its own requirements, but most startups:

- Demonstrate traction, ideally between Seed and Series A stages
- Build scalable products or services with a significant total addressable market and defensible growth model
- Have a deeply technical background and preferably leverage technologies like machine learning and Al

If you think your startup is a good fit, learn how to apply at g.co/accelerator/programs for Google for Startups Accelerators and Google Play's Indie Games Accelerator. To see even more Google offerings and resources for startups, visit startups.google.com.

For investors

Interested in learning more about our accelerator portfolio? Visit our profile in PitchBook under "Google for Startups Accelerator" to learn about our investments, startups, and team.



References

- See g.co/accelerator/programs. Except where otherwise noted, all information in this report is derived from or estimated by PitchBook Data, Inc. (hereafter "PitchBook") analysis using both non-Google proprietary and publicly available information. Approximately 0.2% (n=3) of alumni startups that participated in Google's accelerators are not included in the data supplied by PitchBook. All data derived from PitchBook was pulled on July 28, 2023 and has not been reviewed by PitchBook analysts. Except for data clearly referenced in the footnotes as sourced by Google, Google has not supplied any additional data and does not endorse any estimates made in the report.
- 2 Based on Google program application form responses.
- 3 https://www.bls.gov/bdm/us_age_naics_00_table7.txt
- 4 Based on Google program application form responses.
- 5 Source: PitchBook, 38.3% reporting (here and in subsequent footnotes, this percentage represents the percentage of alumni startups included in the PitchBook data that reported data on the referenced topic).
- 6 Source: PitchBook, 99.5% reporting
- 7 Based on Google program application form responses.
- 8 Source: PitchBook, 94% reporting
- 9 Source: PitchBook
- 10 Source: PitchBook
- 11 Source: PitchBook
- 12 Data is sorted by country where startup headquarters are located, not by accelerator location, since accelerators span overlapping regions.
- 13 Based on Google program application form responses.
- 14 Based on Google program application form responses.
- 15 Source: PitchBook, 47.6% reporting
- 16 Source: PitchBook, 99.1% reporting

- 17 Source: PitchBook, 100% reporting
- 18 Not all alumni are included for all regions. The graphic only includes countries with five or more alumni. Based on Google program application form responses.
- 19 Source: PitchBook
- 20 Source: PitchBook
- 21 Based on Google program application form responses.
- 22 Source: PitchBook
- 23 Source: PitchBook
- 24 Based on Google program application form responses.
- 25 Based on Google program application form responses.
- 26 Source: PitchBook, 100% reporting
- 27 Source: PitchBook
- 28 Source: PitchBook, 96% reporting
- 29 Not all alumni are included for all regions. The graphic only includes countries with five or more alumni. Based on Google program application form responses.
- 30 Source: PitchBook
- 31 Source: PitchBook
- 32 Source: PitchBook
- 33 Source: PitchBook
- 34 Source: PitchBook
- 35 Source: PitchBook
- 36 Based on Google program application form responses.
- 37 Source: PitchBook, 36.8% reporting
- 38 Source: PitchBook, 100% reporting
- 39 Source: PitchBook, 94% reporting
- 40 Source: PitchBook
- 41 Source: PitchBook
- 42 Not all alumni are included for all regions. The graphic only includes countries with five or more alumni. Based on Google program application form responses.
- 43 Based on Google program application form responses.

- 44 Source: PitchBook, 22.1% reporting
- 45 Source: PitchBook, 98.2% reporting
- 46 Source: PitchBook, 90% reporting
- 47 Not all alumni are included for all regions. The graphic only includes countries with five or more alumni. Based on Google program application form responses.
- 48 Source: PitchBook
- 49 Source: PitchBook
- 50 Source: PitchBook
- 51 Based on Google program application form responses.
- 52 Based on Google program application form responses.
- 53 Source: PitchBook, 65.6% reporting
- 54 Source: PitchBook, 99.4% reporting
- 55 Source: PitchBook, 96% reporting
- 56 Source: PitchBook
- 57 Based on Google program application form responses.
- 58 Source: PitchBook, 48.6% reporting
- 59 Source: PitchBook, 100% reporting
- 60 Source: PitchBook, 77% reporting
- 61 Not all alumni are included for all regions. The graphic only includes countries with five or more alumni. Based on Google program application form responses.
- 62 Source: PitchBook
- 63 Source: PitchBook
- 64 Based on Google program application form responses.
- 65 Source: PitchBook, 32.1% reporting
- 66 Source: PitchBook, 100% reporting
- 67 Source: PitchBook
- 68 Source: PitchBook
- 69 Source: PitchBook
- 70 Not all alumni are included for all regions. The graphic only includes countries with five or more alumni. Based on Google program application form responses.